

Responsible Investing Policy

1- Our approach to Responsible investing (RI)

At Triasima, we believe that Environmental, Social, and Governance (ESG) integration into security selection, portfolio construction, and asset allocation creates long-term opportunities to optimize the risk-return trade off and achieve important sustainability outcomes. As a signatory of the United Nations Principles for Responsible Investing (UNPRI) (See our [PRI Transparency Report](#)), we believe that the creation of a shared value is part of our fiduciary duty as responsible investors.

Allocating capital while considering the ESG risks and opportunities and investing in real world outcomes and sustainable solutions is likely to have significant implications in improving long-term performance and value. Our approach to investing in companies with superior or increasing sustainability efforts is at the core of responsible investing and is crucial to help build a sustainable society. Being inclusive of such companies and forward-looking is essential to “doing well by doing good”.

2- ESG incorporation strategy (Screen – Invest – Engage)

Our ESG integration methodology includes three pillars:

- **Screen:** While we make no judgment on the nature of a business’s core activities that could be considered controversial, we can apply specific screening criteria based on a client’s beliefs and values. For instance, a negative screening identifying companies owning fossil fuel, coal, and uranium reserves regardless of their industries is applied to specific portfolios to provide ESG solutions for our clients.
- **Invest:** Material ESG issues are considered in our investment decision-making for all our listed equities. Identifying and discussing ESG risks and incidents during our regular meetings with company executives is central to our investment process. Beyond this, our ESG approach to identifying companies with a positive impact on real-world outcomes such as climate change includes either disadvantaging companies in carbon-intensive sectors within our selection process, or entirely avoiding them. Our analyses include direct scope 1 and indirect scope 2 emissions (which are mandatory to report), and indirect scope 3 emissions when provided as they are voluntary. While the data for scope 3 emissions is scarce (only 18% of companies in the MSCI ACWI Investable Market Index, a comprehensive equity index, reported them as of March 2020), these indirect emissions are larger than the scope 1 and 2 emissions for most companies and thus pose a challenge to accurately assessing the carbon footprint impact on our portfolios.

To remediate that scarcity, we monitor climate risk data and metrics primarily through data from MSCI which provides us with estimated scope 3 emissions for 15 categories upstream and downstream of a company’s activities (such as generated waste, business travel, and processing of sold products). This allows us to act proactively, for example by highlighting potential climate transition and regulatory risks or by identifying opportunities to reduce emissions within a portfolio. All else being equal from the standpoint of the Three-Pillar Approach (i.e., similar overall attractiveness from a fundamental, quantitative, and trend perspective), Triasima will favour stocks with the lowest carbon footprint or the greatest potential to reduce emission intensity through new technologies.

Moreover, we believe that governance issues are material to all companies, regardless of industries or sectors. A well-managed company from a governance standpoint is likely to be more sustainable and to perform better in terms of profitability, and of idiosyncratic and

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systematic risks based on several research findings. Governance issues are considered when incorporating ESG issues within the fundamental analysis of our Three-Pillar Approach.

- **Engage:** Engaging with companies on material ESG issues during regular meetings with their executives to raise awareness, to assess how ESG externalities are mitigated, and to discuss and encourage best ESG practices.

3- Our approach to sustainability outcomes

Targeting sustainability outcomes and priority issues from our investment activities is another fundamental aspect of our responsible investing policy. We focus on identifying positive and negative outcomes related to the impact of our investment activities on climate change, a dimension of special interest to several Triasima clients, consultants, and other stakeholders.

We use the UN Sustainable Development Goals as our main framework to understand and target indicators that are the most relevant to climate change such as greenhouse gas emissions. Our climate related strategy is based on identifying companies with high risk of stranded assets and identifying sectors and companies that are most likely to provide climate remediation opportunities, such as those linked to low carbon transition technologies and energy efficiency.

We also consider the alignment of our portfolios with governance related outcomes such as Gender Equality. We believe that equal opportunities for leadership roles, encouraging women's participation in managerial positions, and access to education are the best way to achieve gender equality.

4- Our stewardship approach: Voting and engagement policy

Being compliant with Principle 2 of the UNPRI on active ownership, we commit to engaging with companies on material ESG issues and to exercising our voting rights. Our stewardship policy covers the entirety of our listed equities. We believe that voting is an important part of our shareholder responsibilities.

We outsource our proxy voting analysis to independent third-party agencies namely GIR Inc. ([Caucus Policy](#)) and ISS ([Sustainability Policy](#)). We review their analysis and voting recommendations and meet with them to discuss our voting guidelines and their inclusion of best governance practices. For shareholder proposals, our adopted voting policies support progressive proposals such as those on climate action, diversity goals, and pay linked to ESG objectives; however, we remain cautious when shareholder proposals are too prescriptive or do not provide enough flexibility in implementing the required actions. In general, the voting process by service providers will consider a given set of circumstances around the company, the global ESG trends, and the materiality of specific ESG issues.

Engagement with companies on ESG issues depends on the nature of their core business activities, the expectations for their business sector, and their negative ESG externalities. While we believe that being inclusive of companies with increasing ESG efforts is the best strategy, we can also use different escalation strategies in case these companies are less responsive to our engagement dialogue.

5- Reporting and disclosure

We believe that disclosing our ESG approach to our clients and wider public is a crucial aspect of our responsible investing policy. We share ESG information such as the ESG ratings of our portfolios, the carbon footprint, and the alignment of our investment activities with the United Nations Sustainable Development Goals with existing clients, prospective clients, and ESG consultants on both an ad hoc and a regular basis. This information is provided along with applicable ESG benchmarks to better demonstrate the impact of our portfolios' holdings.

6- Oversight and accountability for responsible investment

The investment team together with a designated responsible investment analyst integrate ESG factors into the firm's investment decision-making processes to achieve ESG performance objectives for each portfolio and to contribute to stewardship efforts by engaging with companies and sharing ESG research findings.

Oversight and accountability are assured by Triasima's Management Committee, with ultimate responsibility resting with the Board of Directors. For instance, oversight for climate change issues is accomplished by incorporating climate action into our company's beliefs and values, by monitoring ESG and climate change metrics of our portfolios, and by discussing climate change beliefs and sensitivity with current and prospective clients.